

Text: Jerry Helmers and FIRST BASE Ground Screws Visuals: FIRST BASE Ground Screws

# SOLID FOUNDATIONS FOR SUSTAINABLE GROWTH

2025 stood for FIRST BASE Ground Screws in the spirit of building on a proven formula for success. "We are the biggest distributor of screw foundations for veranda builders who expect more than just inventory. "Our strength lies in that combination", says Sales Director Camile Gisbers. "We have the largest inventory in Europe, but just as importantly, we know which solution best suits each project." That advice made the difference.

With over fifty thousand foundations and extendable parts in stock, the promise of reliable and fast delivery could be completely fulfilled in 2025. Camile: "Thanks to this position, we guarantee same-day shipping, even during peak periods. Professionals must be able to count on reliable delivery. That's why we've laid out our success formula for the Solid 6 guarantees. These are concrete promises that veranda builders benefit from directly. But inventory alone isn't enough. It's important to know which screw and machine you're using

and how to apply a load-bearing capacity calculation, depending on the customer's situation. This way, every foundation is not only installed quickly, but also ensures it's technically sound and reliable for the long term."

### Practical advice

Providing specialized advice is deeply ingrained in the organization. Whether it concerns foundations on difficult soil types, determining the correct screw diameter, or choosing the right machine: the specialists are here to help.



With over fifty thousand foundations and extendable parts in their inventory, the promise of certainty and fast delivery could also be completely fulfilled in 2025.



But at FIRST BASE, looking ahead goes beyond just technology. "That's why we're also investing in the FIRST BASE Academy, where veranda builders gain knowledge and skills that are directly applicable on the construction site. This way we guarantee the quality not only of our products, but also of how they're applied."

One development stood out in 2025: the growing need for demonstrability. Structural engineers want definitive proof that the foundation is sound. Danny: "How do you truly demonstrate craftsmanship at the foundation level? We have the answer."

### Pushing boundaries

FIRST BASE also continued to grow internationally in 2025. Camile: "Our formula of inventory, guarantees, and knowledge works everywhere. That's why we continue to expand our horizons."

### Looking ahead

With 2025 as a solid foundation, FIRST BASE is looking ahead to the coming year. Camile: "We're building further on the three pillars: inventory, guarantees, and knowledge. It's precisely this combination that makes us unique. Whether it's a small veranda or a large-scale canopy project, veranda builders know they're always on solid ground with FIRST BASE Ground Screws. And not unimportantly: we continue to profile ourselves primarily as a knowledge partner for the market." ■

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'In the coming year, we continue to build on three pillars: inventory, guarantees, and knowledge'

Camile: "veranda builders know that they can call us and get practical advice. We discuss solutions that work on the construction site. Furthermore, they can also count on proven quality: all our screws are EN 1090 certified and CE marked. If a machine is being serviced or unexpectedly breaks down, we'll send a replacement machine so they can continue installing the foundation."

### Technology that raises the bar

2025 was also a year of technical innovation. The manual 5.0 machines have been significantly improved and for larger projects the company will soon introduce two hydraulic machines that will once again set new standards in the market. "With this, we are responding to the demand for faster and more powerful screw-in machines for large-scale projects," says Technical Director Danny van den Elzen.



From left to right: Camile Gisbers, Joris Bullens, Danny van den Elzen.