



Canopy on ground screws

Text & visuals: FIRST BASE Ground Screws Benelux BV

FAST INSTALLATION. NO HASSLE. SIX GUARANTEES FOR A SOLID FOUNDATION

Professionals in canopy construction know well enough that every project needs a reliable foundation. Still, this is often underestimated. FIRST BASE Ground Screws supports installers in building more efficiently and with confidence. Sales Director Camile Gisbers explains how the Solid 6 Guarantees make that difference.

What's the idea behind Solid 6?

Camile: "Over the past ten years, we have learned a great deal from our customers. They do not want empty promises, but clear commitments. With the Solid 6, we offer six guarantees that always apply. It ensures you can depend on us every step of the way."

Why are these guarantees so important for canopy builders?

Camile: "A veranda or canopy is visible work. The end customer expects it to remain stable and built to last. A poor foundation can cause problems such as settlement, misalignment or even damage. Our guarantees and technical advice help prevent these issues. CE/UKCA-certified ground screws and

optional Eurocode-based calculations provide added security. Fast delivery and our free loan machines prevent downtime, while our technical experts are always available for support. It means you build faster and deliver with confidence. That is exactly what the Solid 6 stands for."

How does that work in practice?

Camile: "Every site requires a different approach. In sandy soils, shorter screws are often sufficient, while weaker soils require longer ones. We advise which screws are needed for the specific ground conditions and can calculate the loads in line with the Eurocodes where required. At the same time, we ensure your project never comes to a standstill. Orders are delivered quickly from stock, and if your installation machine needs servicing, you can use a loan machine whenever possible. Our guarantees reflect this in practice. From technical support to proven durability, they are not marketing claims but everyday reality on site."

‘Guarantees are not empty marketing claims’

Why would a canopy builder who has been using concrete for years switch now?

Camile: "The two main reasons are time and convenience. Installing three ground screws for a canopy can be completed within an hour. There is no need for digging, disposing of soil, placing concrete footings or waiting for concrete to cure. With ground screw foundations, the canopy stands solid and secure the very same day."

How does FIRST BASE differentiate from low-cost competitors?

Camile: "Cheap foundation piles without certification may look attractive at first, but they come with legal and financial risks. At FIRST BASE, we combine a lowest-price guarantee with proven quality. That makes us a reliable partner in a market where stability quite literally makes the difference."



Camile Gisbers



Tensile fabric canopy on ground screws.



Canopy on ground screws

In five years: how will foundation methods evolve?

Camile: "Verified installation data is becoming the standard. Clients, permitting authorities and construction partners are asking more frequently for proof that the foundation has been installed correctly. Through data logging using our equipment, we can demonstrate this. We continue to innovate strongly in this area."

Finally: what would you like to share with canopy construction professionals?

Camile: "Foundation work is not the last step, it is the first. When the foundation is secure, the entire project runs smoothly. With the Solid 6, you always have six reliable guarantees behind you. That confidence lets you focus on what you do best." ■